



BAY TEK's CLASSIFIED

PUBLIC JOURNAL

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Dear Self-

Well March is definitely coming in like a lamb; I am just hoping that it does not go out like a lion. Who knows though, us folk here in Pulaski, Wisconsin are used to wearing sandals one day and snow boots the next. I am ready for the grass to turn green and the trees to start budding.

Whatever the weather decides to do, I am excited that baseball season is around the corner. Hopefully my team is going to hit A LOT of homeruns this year. Speaking of homeruns, check out Rob Ozarowicz's and Steve McCaul's rumblings!! They are pretty much All-Stars.



I ❤️ Chameleon Paradize

As spring approaches, there's no better time to think about warm weather and that's why we love Chameleon Paradize! This tropical themed kiddie game is truly a favorite for all ages. The game play is simple enough for the youngsters, but involves timing and precision for the skilled player. The better a player is the more difficult it becomes as the wheel speed changes. **Fall in love further with Chameleon Paradize...**



Teeny Weeny Wonders

Joke
A mushroom walks into a bar, sits down and orders a drink. The bartender says "We don't serve mushrooms here." The mushroom says, "Why not? I'm a fun guy!"

Fact
On every continent there is a city called Rome.

Quote
You can't build a reputation on what you are going to do. - Henry Ford

The Secret Service

Tour de Bay Tek - Subway



Traveling from Game Way 1-4 in February to the Subway, now in March sure has been an adventure. From learning how the cabinet comes together, to now how all "sub" assemblies come together inside the game, I feel like the pieces of the puzzle are really coming together. The "sub" parts are the insides or the "heart" of the game.

On any given day there are about 6-8 people working in the Subway area with experience ranging from six months to six years. Tom, the subway lead is surrounded by hardworking members like Allen, Andy, Cheryl, Sharon, and TJ. **Finish the third leg of theTour.**



V.I.P. (Very Invested Player)

"Going Green" by going Ticket-less

By: Steve McCaul of Global Coin



Three years ago, one could not convince me to consider converting any redemption arcade to a ticket-less operation. I have thought about it, but getting rid of the tickets was never an option for me. Our industry has been doing this successfully for more than 30 years. The excitement of seeing the tickets and all that goes with it was an important factor to ticket redemption. Nothing is better than a customer walking around with an arm load of tickets and large smile, right? Well, I was wrong. Ticket-less does work and it has proven to be extremely profitable when done correctly. **Check out what else Steve has to say.**



"Small" Talk with Rob Ozarowicz

Road Trip- Capsule vs. Spindle

We are enjoying a successful run with Road Trip since its summer of 2009 release and one of the most common questions asked by customers, whether they are buying their first unit or making a repeat purchase is, "Should I buy capsule or spindle?"

Often times the decision is made based on what the operator knows. If they are accustomed to other merchandisers that utilize the hanging prize



Be sure to check your black rubber shooting balls in your Bay Tek and Meltec, Inc. shooting games periodically. These balls are Teflon coated and over time, the Teflon coating will wear off. Once the Teflon coating wears off the balls will not fire from the cannon with the same velocity. Before making any adjustments to the game, make sure the balls in the game are smooth and the Teflon coating has not worn off.

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March 17th-20th

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for the small reward, they stick with what they know and order the spindle version. If an operator uses a lot of bulk 2' capsules with other equipment, and has a lot of stock on hand, they may determine the capsule version is right for them. Both thought processes are valid; however, here are a few other things to consider. **See what other differences there are!**

...from Me. 

